

# newline

CLEANING & HYGIENE SUPPLIES

CUSTOMER TESTIMONIAL  
INTO NEWCASTLE UNIVERSITY LLP

## INTO Newcastle University LLP

**INTO Newcastle University LLP commenced working with Newline Cleaning and Hygiene Supplies in 2016.**

Newline are our preferred supplier for all of our cleaning and hygiene supplies and listened to our requirements and provided not only a

solution but also a seamless and efficient service that continues to this day.

Newline continue to listen and innovate by partnering

with Biovate to provide cleaning products that are environmentally friendly but tough enough to do the job and still achieve a low in cost usage. They are also diverse enough to be able to assist with providing mattresses for our 532 bed accommodation where they came out the most competitive supplier.

*“...[Newline] provided not only a solution but also a seamless and efficient service”*

**Gareth McKay**



Such is the commitment of providing great customer service, Newline actually helped with the physical task of moving all the mattresses to ensure the job was satisfactory to both client and supplier.

They may not be based in the North-East but you would not know the difference. Paul does regular client visits just to ensure everything is working correctly on-site and to make sure none of our requirements have changed.

They are by far the most proactive team I have dealt with and no issue is too big or small for them. I cannot rate Newline highly enough for the service and professionalism they provide.



**Gareth McKay**

Here at Newline we are incredibly proud of our longstanding relationship with INTO Newcastle, and we greatly look forward to continue to provide them with an excellent, reliable service in the future.

We are constantly looking at ways in which we can improve our service in a way that meets our customer's needs. For this reason we recently introduced the Biovate range to Into Newcastle who are focused on using products with a less harmful impact to people and the environment alike.

The Biovate range is chemical free, instead being made up of enzymes in biodegradable bottles. Cost per use is incredibly low and the performance of the products is outstanding.

**Paul Rivett** Key Accounts Manager, Newline Anglia

***“They [Newline] are by far the most proactive team I have dealt with”***

**Gareth McKay**



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